

# NB Private Equity Partners Limited

*Investing in private companies to generate long-term growth*

## Overview

NB Private Equity Partners (NBPE) is a London listed investment company focused on generating attractive long term returns by investing in a portfolio of direct investments in private companies, all hand selected by Neuberger Berman's team of experts.

- Invests alongside top tier private equity managers, in their core areas of expertise
- Primarily invested in the US, the largest and deepest private equity market
- A focus on companies that are expected to benefit from long term structural growth trends underpinned by a highly selective and responsible investment approach
- Leverages the strength of Neuberger Berman's platform, relationships, deal flow and expertise to access the most attractive investment opportunities

**\$27.15 / £22.24**

NAV per share at  
30 Sep 2023

**3.1%**

LTM NAV TR

**\$0.94 / 4.9%**

Annualised Dividends per  
Share / Dividend yield<sup>1</sup>

## Overview

Seek the best investments available, from premier private equity firms, in their core areas of expertise

Portfolio - \$1.4bn of value

**88**

Portfolio companies;  
8 other investments

**85%**

Fair value of top  
50 companies

**53**

Private equity managers  
invested alongside

## Performance Highlights

### Performance

– 3.1% LTM USD NAV total return

### 2023 Realisations

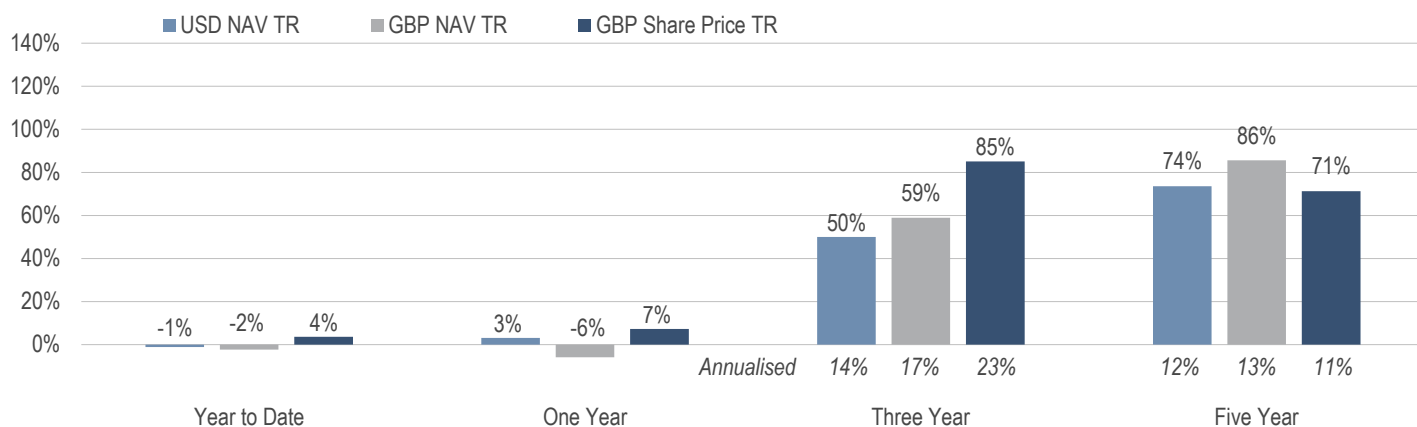
- \$148 million of total cash proceeds, of which \$70 million was received in 2023 YTD<sup>2</sup>
- \$78 million expected from the full sales of FV Hospital, Accedian, and Melissa & Doug (fka branded toy company); Petsmart partial sale; and full and partial sales of stock<sup>2</sup>

### Strong liquidity position and investment level

- \$283m of available liquidity
- 108% investment level as a % of NAV

## Performance (as of 30 September 2023)<sup>3</sup>

Year to Date, 1, 3, and 5 years



## Investment Approach: Investing Alongside Top Tier Private Equity Managers

### Advantages of NB Private Equity's Investment Approach

- Diversified – across sector, manager, and company size
- Focus on the best opportunities – control the investment decision
- ESG Due Diligence – both manager and company-level assessment
- Dynamic – can respond to market conditions
- Fee efficiency – single layer of fees

### Key Themes

#### Building a portfolio of companies that are expected to benefit from long term growth trends

NB Private Equity invests in companies that are expected to benefit from key themes, positioning the portfolio for a range of possible macro-economic conditions with a demonstrated ability to perform well in a challenging environment

#### Long-term Secular Growth Trends

- Target higher growth rates due to long-term trends/behaviour changes

#### Businesses with Low Cyclicity

- Characterised by more defensive sectors or end-markets

### Key Sectors

#### Technology

- Significant exposure to software / security
- Diversified end markets / applications
- Mission-critical applications and sticky customer bases

#### Consumer/E-commerce

- Emphasis on e-commerce delivery / models
- Companies with value-add products / services with limited cyclicity and strong brands and competitive positions

#### Industrial Technology

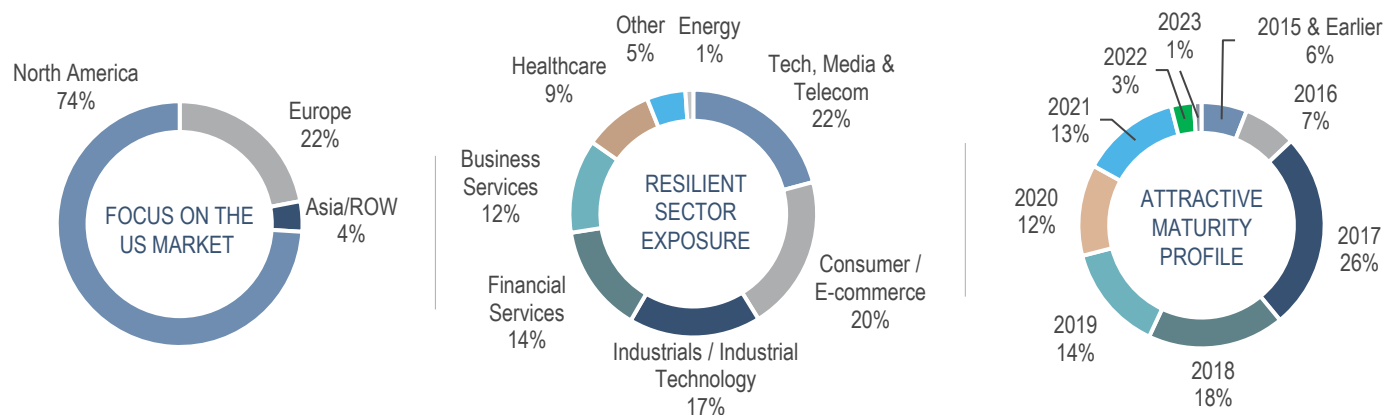
- Broader tech applications including automation, distribution and fulfilment, and optics / sensing technology

#### Financial and Business Services

- Differentiated, technology integrated businesses
- Sticky and diverse customer bases

## Portfolio Overview

### Investing in buyout investments, with a strong bias towards the US and a focus on resilient sectors



Note: numbers may not sum due to rounding.

## New Investments During 2023

- \$20 million invested in 2023, including equity follow-ons in Solenis and Renaissance Learning to support M&A



## Announced Realisations During 2023

- \$148 million of total cash proceeds, of which \$70 million was received in 2023 YTD<sup>1</sup>
- \$78 million expected from the full sales of FV Hospital, Accedian, and Melissa & Doug (fka branded toy company); Petsmart partial sale; and full and partial sales of stock<sup>2</sup>
- Realisations to date driven by full and partial sales, proceeds from the sale of public stock, partial liquidity events and realisations from legacy debt positions



## Top 10 Company Spotlight – 34% of Fair Value

Company	Investment Year	Description	Industry	Value (\$ in mn)	% of Fair Value
<b>ACTION</b>	2020	European discount retailer	Consumer	\$74.6	5.5%
<b>osaic</b>	2019	Independent network of wealth management firms	Financial Services	\$56.5	4.1%
<b>USI</b>	2017	Insurance brokerage and consulting services	Financial Services	\$54.0	4.0%
<b>CONSTELLATION</b>	2019	Provider of vehicle remarketing services	Business Services	\$47.9	3.5%
<b>SOLENIS</b>	2021	Specialty chemicals and services provider	Industrials	\$47.2	3.5%
<b>FORTNA</b>	2017	Systems and solutions utilised in distribution centres	Industrials	\$39.7	2.9%
<b>COTIVITI</b>	2018	Payment accuracy and clinical software solutions for the healthcare industry	Healthcare	\$37.1	2.7%
<b>AutoStore</b> OB: AUTO	2019	Leading provider of automation technology	Industrials	\$35.1	2.6%
Business Services Company*	2017	Business services company	Business Services	\$33.4	2.4%
<b>BeyondTrust</b>	2018	Cyber security and secure access solutions	Technology / IT	\$32.7	2.4%
<b>Total Top 10 Investments</b>				<b>\$458.2</b>	<b>33.6%</b>

Note: numbers may not sum due to rounding.

1. \$70 million received during 2023, of which \$20 million was attributable to announced sales in 2022, but received in 2023.

2. Pending realisations are subject to customary closing conditions. No assurances can be given the transactions ultimately close.

Note: The investments discussed do not represent all past investments. It should not be assumed that an investment listed was or will be profitable. The information supplied about the investment is intended to show investment process and not performance.

## NBPE's Manager: Neuberger Berman

### NBPE's Approach Leverages the Strength of the Neuberger Berman Platform

- Managing \$120 billion in Private Equity and Decades of Experience  
25+ average years' experience for senior investment professionals and 35 years in private equity

- Deep Resources  
300+ team members leveraging the broader Neuberger Berman platform<sup>1</sup>

- Industry Renowned  
A leading global private equity manager<sup>2</sup>



- ESG Integrated  
☆☆☆☆ rating by UN PRI for private equity ESG Integration<sup>3</sup>



#### Ordinary Shares Key Facts

30 September 2023

Net Assets (\$ in millions)	\$1,262.9
NAV per Share (USD / GBP)	\$27.15 / £22.24
Share Price	£15.82
Discount	(28.9%)
Annualised Dividend Yield on Share Price***	4.9%
Management Fee	1.5%
Performance Fee	7.5%; above a 7.5% hurdle
Ongoing Charges Ratio****	1.9%
Index	FTSE 250
Ticker	NBPE
Class A Shares Outstanding	46,512,606
ISIN	GG00B1ZBD492

#### How to Invest

An investment in NBPE can be made by buying ordinary shares through a broker or financial intermediary.  
Ticker: NBPE

##### Board of Directors

William Maltby (Chairman)  
Trudi Clark  
John Falla  
Louisa Symington-Mills  
Wilken Von Hodenberg  
Pawan Dhir

##### Investment Manager

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Tel: +1.214.647.9593

##### Corporate Broker

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100 Bishopsgate  
London, EC2N 4JL  
Tel: +44 (0) 20 7029 8766

##### Corporate Broker

Stifel Nicolaus Europe Limited  
150 Cheapside  
London, EC2V 6ET  
Tel: +44 (0) 20 7710 7600

##### Marketing Advisory

Kepler Partners  
70 Conduit St.  
London, W1S 2GF  
Tel: +44 (0) 20 3384 8796

## Summary Balance Sheet

\$ in millions	30 September 2023 (Unaudited)	31 August 2023 (Unaudited)
Direct Equity Investments	\$1,263.7	\$1,308.0
Income Investments	\$93.7	\$95.1
<b>Total Investments*</b>	<b>\$1,365.0</b>	<b>\$1,410.9</b>
Investment level	108%	109%
Cash / Liquid Investments	73.2	66.6
Credit Facility Drawn	(90.0)	(90.0)
ZDPs	(76.2)	(78.8)
Other	(9.1)	(9.5)
<b>Net Asset Value</b>	<b>\$1,262.9</b>	<b>\$1,299.1</b>
<b>NAV per Share (\$)</b>	<b>\$27.15</b>	<b>\$27.93</b>
<b>NAV per Share (£)</b>	<b>£22.24</b>	<b>£22.04</b>
Dividends Accrued/Paid in Period (\$)	\$43.8	\$43.8
<b>Commitment Coverage**:</b>		
Available Liquidity	\$283.2	\$276.6
Adjusted Unfunded Commitments	\$44.2	\$44.2
Adjusted Commitment Coverage	641%	626%

#### ZDP Shares Key Facts

Capital Entitlement	130.63p
Maturity	30 October 2024
GRY at Issuance	4.25%
Ticker	NBPS
ISIN	GG00BD96PR19
SEDOL	BD96PR1

#### More Information

Website: [www.nbprivateequitypartners.com](http://www.nbprivateequitypartners.com)

Email: [IR\\_NBPE@nb.com](mailto:IR_NBPE@nb.com)

Note: numbers may not sum due to rounding.

\*Total Investments include approximately \$7.6 million of fund investments as of 30 September 2023 and \$7.8 million as of 31 August 2023.

\*\*Unfunded commitments are adjusted for amounts the Manager believes are unlikely to be called. As of 30 September 2023 (31 August 2023), unadjusted unfunded commitments were \$85.9 million (\$86.2 million), total private equity exposure was \$1.5 billion (\$1.5 billion), and the unadjusted commitment coverage ratio was 330% (321%). Unfunded amounts are to funds only and exclude direct investments committed to but not yet closed.

\*\*\*Based on the most recent annualised dividend paid in August 2023 and the closing share price of £15.82 on 30 September 2023.

\*\*\*\*Ongoing Charges Ratio as of 31/12/2022

## FOOTNOTES TO PAGE 1

1. Based on the most recent annualised dividend paid in August 2023 and the closing share price of £15.82 on 30 September 2023.
2. \$70 million received during 2023, of which \$20 million was attributable to announced sales in 2022 but received in 2023. Pending realisations are subject to customary closing conditions. No assurances can be given the transactions ultimately close.
3. All performance figures assume re-investment of dividends on the ex-dividend date and reflect cumulative returns over the relevant time periods shown. Three-year and five-year annualised returns are presented below the bars for USD NAV, GBP NAV, and GBP Share Price Total Returns.

## FOOTNOTES TO PREVIOUS PAGE

1. Subject to Neuberger Berman's policies and procedures, including certain information barriers within Neuberger Berman that are designed to prevent the misuse by Neuberger Berman and its personnel of material information regarding issuers of securities that has not been publicly disseminated.
2. The Asset Management Awards' judging is undertaken by a group of judges with expertise across the UK institutional and retail asset management spaces. Each judge reviews submitted entry material and then scores the entries out of a total of score of 10 providing their reasoning as to why they have submitted that score. Two judges analyze each category and the firm with the highest overall score wins that category. Votes are verified by Insurance Asset Management's editorial team. NB Private Equity did not pay a fee to participate. Awards and ratings referenced do not reflect the experiences of any Neuberger Berman client and readers should not view such information as representative of any particular client's experience or assume that they will have a similar investment experience as any previous or existing client. Awards and ratings are not indicative of the past or future performance of any Neuberger Berman product or service.
3. For illustrative and discussion purposes only. PRI grades are based on information reported directly by PRI signatories, of which investment managers totaled 3,404 for 2021, 1,924 for 2020, and 1,119 for 2019. Note that scores for the 2021 reporting cycle cannot be compared to previous years due to the change in PRI assessment methodology. Unlike previous years, the indicator scores are assigned one of five performance bands (from 1 to 5 stars) instead of six performance bands (from A+ to E). All PRI signatories are eligible to participate and must complete a questionnaire to be included. The underlying information submitted by signatories is not audited by the PRI or any other party acting on its behalf. Signatories report on their responsible investment activities by responding to asset-specific modules in the Reporting Framework. Each module houses a variety of indicators that address specific topics of responsible investment. Signatories' answers are then assessed and results are compiled into an Assessment Report. Neuberger Berman pays a fee to be a member of PRI and the grades are only available to PRI members. Ratings referenced do not reflect the experiences of any Neuberger Berman client and readers should not view such information as representative of any particular client's experience or assume that they will have a similar investment experience as any previous or existing client. Awards and ratings are not indicative of the past or future performance of any Neuberger Berman product or service. Moreover, the underlying information has not been audited by the PRI or any other party acting on its behalf. While every effort has been made to produce a fair representation of performance, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for damage caused by use of or reliance on the information contained within this report. Information about PRI grades is sourced entirely from PRI and Neuberger Berman makes no representations, warranties or opinions based on that information.

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